

ATTACHMENT F1
Minimum Requirements and Qualifications
RFP 22-68786
IT Software Reseller

The Minimum Requirements and Qualifications indicate the basic requirements that all Respondents must adhere to in order to be considered as a responsive Respondent. All Respondents must state their ability and willingness to meet these Minimum Requirements and Qualifications in this attachment of their proposal. Failure to do so may be considered grounds for disqualification from further consideration.

Instructions: In the yellow shaded boxes, please confirm the Respondent's ability to meet each Minimum Requirement/Qualification.

Respondent Name:

SHI International

Minimum Requirement/Qualification	Respondent Meets Minimum Requirement / Qualification? (Yes/No)
1. The Contractor must have at least three years of experience providing software products as a reseller to large organizations.	Yes
2. The Contractor must have at least one client for whom the Respondent provides more than \$20 million in software annually	Yes
3. The Contractor must be a qualified Microsoft Large Account Reseller (LAR)	Yes
4. The Contractor shall be able to resell all Microsoft, Amazon Web Services (AWS), Salesforce, VMWare, Adobe Systems, and LinkedIn Corporation software products.	Yes
5. The Contractor shall maintain an on-line catalog of available software, with Indiana contract-pricing specific to each software.	Yes
6. The Contractor shall maintain an on-line system for quoting, tracking, managing, and reporting all software licenses purchased by the State under this contract.	Yes
7. The Contractor shall ensure the pricing for Products and the limited Services is made available to the governmental entities in Section 1.4.4 – Eligible Entities.	Yes
8. The Contractor shall ensure that the offered discount percentages are contractual minimum discounts and may not be lowered unless agreed to by the State.	Yes